

T R Chadha & Co LLP
Chartered Accountants

Our Proposal for Advisory Regarding Branch Office Set-up To Londonist

T R Chadha & Co LLP | Established. 1946

T R Chadha & Co LLP (TRC) helps organizations to navigate complexity, ensure compliance, and drive sustainable growth. With expertise across Audit-Assurance, Taxation, Advisory, Risk Management, and Consulting, we deliver integrated solutions tailored to today's dynamic regulatory and business landscape. Our teams work closely with clients to interpret evolving laws, implement robust processes, and stay ahead of statutory requirements—enabling informed decisions and helping businesses meet their obligations with accuracy and confidence.

Guided by our core values of integrity, independence, and client-centricity, we combine deep domain knowledge with a collaborative approach. We don't just offer opinions—we co-create solutions, challenge assumptions, and deliver insights that strengthen resilience and unlock long-term value. At TRC, we are committed to helping clients stay compliant, competitive, and prepared for the future.

Private & Confidential- Shared on Specific Request

To,
Mr. Joy Prakash Gupta
Finance Director
Londonist
5 Great James St, Greater, London WC1N 3DB, UK

We thank you for approaching us for our professional assistance regarding advisory for establishment of Branch Office of the Londonist in India.

We believe that we have the ability to meet your expectations with the right blend of people, expertise and commitment and that our approach in delivering professional services is innovative and that our commitment to value will provide genuine opportunities for us to provide desired professional services.

As desired, we are submitting our proposal for the same.

For T R Chadha & Co LLP
Paras Nath

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About Us

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About Us

T R Chadha & Co LLP is an elite chartered accountancy firm and has been providing industry expertise to numerous multinationals as well as reputed Indian companies.

TRC was established in **1946** by Late Mr. Tilak Raj Chadha, a visionary chartered accountant known for his strong ethical values and dedication to professional excellence. With deep expertise in Audit & taxation, he laid the foundation for a firm built on trust, quality, and service. Mr. Chadha's legacy continues to inspire the firm's commitment to integrity, innovation, and social responsibility.

Today, we empower businesses by delivering high-impact solutions across audit, tax, risk, and advisory domains. Leveraging deep domain expertise and regulatory insight, we enable our clients to enhance governance, optimize performance, unlock strategic value, and lead with confidence in an evolving business landscape.

Years

79+

Cities and Offices

11

"Building trust, delivering value, and empowering growth for eight decades."



Our Vision

To be the most trusted and respected professional services firm, delivering excellence through insight, integrity, and innovation — empowering businesses to thrive in a dynamic world.



Our Mission

Built on four pillars—Team, Trust, Transparency, and Transformation. We strive to be the trusted partner of choice, delivering high-quality, reliable services. Driven by innovation and strategic growth, we are committed to continuous transformation to deliver greater value to our clients.

Among Top 10

Ranked CA Firm – ET Survey

500+

Listed and Large Clients Served

24

Partners with diverse experience

450+

Years of Cumulative Experience of Partners

175+

Chartered Accountants

1000+

Staff and Professionals

Empaneled

With RBI, IBA, CAG, PFRDA, SEBI, etc.

PCAOB

Registered with Public Company Accounting Oversight Board- U.S.

Full Service Firm

Full Suite of Services Under One Roof

Certified

With 'Great Place to Work'

@2025 || T R Chadha & Co LLP, Chartered Accountants



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Strategic Leadership....



Manu Chadha

Managing Partner

Strategy & Governance

43+ Years

A highly esteemed professional with over 43 years of experience in audit, corporate law, and regulatory advisory. Fellow Chartered Accountant (FCA) and holder of an LL.B. degree, he brings a strong command over Corporate and Fiscal Laws such as the Companies Act, SEBI guidelines, Income Tax, and FEMA.

Renowned for his strategic insight and boardroom leadership, he has shaped governance across institutions like PNB, SBI Pension Funds, National Insurance, Dena Bank, etc. His governance expertise is reflected in board-level roles across major institutions, including Reliance Nippon Life Insurance and Nippon Life India Asset Management (Singapore) Pte. Ltd. Beyond the corporate realm, his contributions to national regulatory frameworks include appointments to the Direct Tax Advisory Committee, the Censor Board, and the Investor Education and Protection Fund by the Ministry of Corporate Affairs. He has also held leadership within the ICAI, serving as Vice Chairman of its Northern India Regional Council. A driving force behind TRC's corporate evolution.

manu@trchadha.com Reach Out



Sumant Chadha

Managing Partner

Strategy & Governance

40+ Years

A highly esteemed professional with over 40 years of experience, Sumant brings deep expertise across Assurance, Risk Advisory & Internal Audit, Direct Taxation—including international tax matters—Transaction Advisory Services, and Business Valuation.

Fellow Chartered Accountant (FCA) and holder of an LL.B. degree, ranked 2nd nationally in the CA Final Examination and awarded a Gold Medal for academic excellence. Currently serving as Advocacy Head of the Institute of Internal Auditors (IIA) India, affiliated with IIA Inc., USA, and former President of the institution. Actively engaged as a special invitee to key committees of the Institute of Chartered Accountants of India (ICAI) and the PHD Chamber of Commerce. Board-level experience includes serving as Independent/Nominee Director on multiple companies, including PNB Housing Finance Ltd. (over 17 years) and Karma Energy Ltd. (23+ years). Frequently invited to speak at leading forums such as ICAI, SEBI, and the IIA India International Summit.

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Vikas Kumar

Senior Partner and CEO

Strategy & Governance

35+ Years

A highly esteemed professional with a strong leadership presence in audit, consulting, and regulatory advisory. Known for his depth in financial services, he has led critical assignments across major banks, NBFCs, and insurance firms. As the driving force behind TRC's operations and expansion, he continues to shape client strategies with precision and foresight.

A Fellow Chartered Accountant (FCA), he has been actively engaged with various committees and review boards of the Institute of Chartered Accountants of India (ICAI), contributing meaningfully to the profession's regulatory and ethical framework. Recognized for his subject-matter expertise, he is frequently invited as a speaker and panelist at leading forums conducted by ICAI, SEBI, and the Comptroller and Auditor General (CAG) of India. His perspectives on forensic audits, banking regulations, and accounting standards are highly valued, reinforcing his reputation as a trusted advisor and thought leader in the financial and regulatory landscape.

vikas@trchadha.com Reach Out

...Leadership



Veenu Aggarwal
FCA
Senior Partner, National Tax Head
Direct tax expert with 26+ years' experience in tax advisory, compliance, litigation, and strategic tax planning for large corporates. Mr. Veenu has been instrumental in establishing tax divisions across multiple branches in India.
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Kashyap I. Vaidya
FCA, DISA, CIA
Senior Partner, Internal Audit
Veteran with 39+ years in internal audit, risk control, operational efficiency, and governance across diverse industries. Mr. Kashyap leads various assignments on PAN India basis and bring best of cost optimization for the clients.
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Neena Goel
FCA, DISA
Senior Partner, Statutory Audit
29+ years of experience in statutory audits, financial reporting, and regulatory compliance for listed and large private entities. Ms. Neena heads the Quality & Ethics in the firm.
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Arvind S. Modi
FCA
Partner & CDO, Internal Audit
21+ years in internal audit, process controls, and enterprise risk reviews across large business groups. Mr. Arvind is also the Chief Development Officer of the firm and oversee the development of the practice.
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Hitesh Garg
FCA, DISA
Partner & CRO, Statutory Audit
20+ years in statutory audits, corporate governance, and regulatory compliance, also leading firm-wide risk and assurance. Mr. Garg has extensive experience in auditing regulated entities, including listed companies, Banks, NBFCs, HFCs, and Insurance companies.
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Pramod Tilwani
FCA
Partner, Statutory Audit
Statutory audit specialist with 29+ years' experience in large corporate audits, internal controls, and assurance reviews. He is well conversant with the auditing standards issued by ICAI, IFAC, and PCAOB.
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...Leadership



Paras Nath
FCA, LLB
Partner, Tax & Regulatory
19+ years of expertise in corporate taxation, FEMA, regulatory advisory, and cross-border structuring for Indian and global clients. Mr. Paras has facilitated many multinational entities with his advice in relation to cross-border transactions.
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Brijesh Thakkar
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Associate Partner, Statutory Audit
18+ years' experience in statutory audits and financial reporting, particularly in manufacturing and service sectors. Mr. Brijesh heads the statutory audit vertical for both the Vadodara and Ahmedabad branches.
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Alka Hinge
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25+ years in audit and assurance services, handling financial and regulatory audits across public sector and private enterprises. Ms. Alka also handles inspection of large mutual funds on behalf of SEBI and due diligence of eminent fund houses.
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Aakansha Goel
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Partner, Direct Tax
16+ years of experience in direct tax, representation, and international tax structuring for diverse business portfolios. Ms. Aakansha represents clients in litigation up to the Appellate level, including litigation before the Dispute Resolution Panel.
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Aashish Gupta
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Partner, Statutory Audit
25+ years of experience in audit, financial controls, and Ind AS implementation for mid-to-large enterprises across key sectors. Mr. Aashish is also a certified cryptocurrency auditor.
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Himanshu Goel
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12+ years in indirect taxation including GST advisory, litigation, and compliance for domestic and multinational companies across construction, FMCG, hospitality, ITES, and BFSI domain.
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...Leadership



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Rajendra Prasad
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Amit Agarwal
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Leads statutory audits with 16+ years of experience across multiple industries and complex financial environments.
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Jigar Dedhiya
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Vishal Goyal
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Sumit Jain
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Taxation & Regulatory Services

Regulatory Compliance & Advisory

- FEMA Compliance & RBI Reporting (FC-GPR, ODI, FLA, etc.)
- Approvals and Compliances under FEMA, Income Tax & GST for Branch Office, Liaison Office, Representative Office of Foreign Entities in India.
- Transaction Structuring & Tax Efficiency Planning
- Professional Tax, PF, ESI, Labour Law Filings
- Start-up India & DPIIT Registration Support

Direct Taxation

- Corporate & Individual Tax Planning and Returns
- Tax Withholding (TDS/TCS) Compliance
- Tax Representation before Assessing Officers, CIT(A), DRP, ITAT
- Tax Audit Review & Support
- Tax Holiday/Exemption Planning (Sec 10AA, 80IA, etc.)
- Tax Due Diligence
- Valuation under Income Tax rules
- Advisory- Structuring, Restructuring, and M&A
- SFT, Advance Tax, TDS compliance

Indirect Taxation (GST & Others)

- GST Audit & Health Checks
- Representation before GST authorities, SCN and appeals including CESTAT
- GST Registration, Returns & Advisory
- GST Refunds, Reconciliations & Annual Returns
- E-invoicing, E-way Bill Compliance
- Indirect Tax Due Diligence
- Certification under GST laws
- Preparation & filing periodic return, ITC Reconciliation

International Taxation, Transfer Pricing & FEMA

- Cross-border Structuring & DTAA Advisory
- Transfer Pricing Study, Documentation & Compliance
- Masterfile & CbCR Filing Support
- Expatriate Taxation
- GAAR & POEM Advisory
- FEMA- Certification, Representation, Liaisoning, and Structuring for Inbound/Outbound Investment
- Certifications for foreign remittances

Advisory, Governance & Risk Services

Internal Audits & Risk Advisory

- Process-based Internal Audits
- IFC, ICFR, SOX Compliance Setup, Advisory & Testing
- Standard Operating Procedure (SOP) & Risk Control Matrix (RCM) Development
- IT System & ITGC Reviews
- Business Continuity & Disaster Recovery Review
- Risk Heat Mapping & Remediation Planning
- Internal Financial Controls Implementation & Monitoring
- Process Improvement/ Cost reduction studies

Development Sector Advisory

- CSR Policy Review, Compliance, Spend verification and Impact Assessment
- NGO's due diligence & Donor Reporting
- Project Audits & Monitoring and Evaluation
- FCRA Audit and Compliances
- NGOs Registration, Assessment and Governance Advisory
- Workshops and Training
- Audit of Agreed Upon Procedures (AUPs)
- Audit and Assurance (Statutory, Internal Audits, Utilization Certificates and Agreed Upon Procedures)

Regulatory Compliance Risk Reviews

- Review of regulatory requirements across business functions
- Assessment of internal processes vis-à-vis statutory obligations
- Identification of compliance gaps and risk exposures
- Compliance Risk Heat Mapping & Control Design
- Advisory for remediation & control implementation
- Reporting framework for continuous compliance monitoring
- Assistance in regulatory inspections and audit readiness
- Support in Business Responsibility and Sustainability Reporting (BRSR).

Comprehensive audit solutions ensuring financial reliability and statutory compliance

Audit & Assurance

Statutory & Regulatory Audits

- Statutory Audit
- Ind-AS, IFRS & US GAAP Audits
- Tax Audit under Income Tax Act
- PCAOB-Compliant Audit for Foreign Listed Companies
- Audit of Trusts, Societies & NGOs
- PSU & Government Audits
- Audit under LLP Act and Other Special Acts
- Limited Review, Interim Financial Reviews
- Certifications

Specialized & Bank-Related Audits

- Concurrent Audits (Banks, NBFCs, Financial Institutions)
- Credit/Debit Card Operations Audit
- Treasury & Forex Audits
- Stock Audits (for Working Capital Financing)
- Receivable & Debtor Audits
- Revenue & Expense Audits
- Branch Statutory Audit (BSA) & Central Statutory Audit (CSA)
- Audit under RBI/NABARD/CAG/ SEBI Mandates

Investigative & Other Audits

- Forensic Audits
- Fraud Investigation
- Agencies for Specialized Monitoring (ASM)
- ESG Audit / Impact Assessment
- MIS & Data Analytics- Audit Support
- Work for Law Enforcement Agencies
- Whistleblower complaints review
- Anti-Bribery & Anti-Corruption compliance consulting

Strategic enablement through lifecycle-based business support

Consulting and Transaction Advisory

Valuation Services

- Business Valuation (DCF, Market, NAV)
- PPA (Purchase Price Allocation) as per Ind-AS 103 / IFRS 3
- Fixed Asset Valuation
- Share Valuation under Companies Act, FEMA, Income Tax
- Valuation for Mergers, Demergers, Buyback, Slump Sale
- ESOP Valuation (Black-Scholes, OPM)
- Intangible Asset & Brand Valuation
- Fairness Opinions & Swap Ratio Justification
- Valuation of Preference Shares, CCDs, Debentures
- Insolvency-Related Valuation (IBBI Registered Valuers)

Due Diligence Services

- Financial Due Diligence (Buy-side / Sell-side)
- Tax Due Diligence (Direct and Indirect Tax Exposure)
- Legal & Secretarial Compliance Due Diligence
- Start-up/ Venture Capital Due Diligence
- Pre-IPO Due Diligence
- Red Flag Reviews & Deal-breaker Identification
- Background Checks & Forensic DD
- Vendor Due Diligence for Exit Readiness
- Operational and HR Due Diligence

Consulting & Support

- Mergers, Acquisitions & Corporate Restructuring
- Financial Modelling & Business Plans
- IPO Readiness & DRHP Support
- Capital Market Advisory (QIP, Rights, Private Placement)
- Corporate Law Advisory (Board Governance, Secretarial Support)
- IFRS/Ind-AS Conversion & Implementation Support
- Deal Negotiation Support & SPA Review
- Fixed Asset Management & Physical Verification Services
- Human Resource Outsourcing and Placement
- Accounting and Book Keeping Services

Why TRC?

Technology & Innovation

Innovation at TRC is not just about systems — it's a mindset. We leverage tools like **IDEA 11.2, Power BI, SQL, Python, and AI-based automation tools.** We have also built inhouse bots and machine learning models

Quality & Ethics

TRC ensures top-quality audits through SQC 1-compliant policies and ethical practices. We have been subjected to external reviews by PCAOB and QRB.

Independence & Confidentiality

TRC upholds strict independence and confidentiality, ensuring unbiased professional judgment and protecting all client information.

Long Term Experience

With eight decades of expertise and global reach, we empower clients through deep industry insight.

One Stop Solution

TRC provides a full suite of services under one roof from functional reviews and benchmarking to complex transformations.

TRC's professionals deliver consistent, high-quality, and specialized services.



TRC is actively aligned with UN SDG, integrating sustainability principals.

Smooth Transition

TRC has effectively and satisfactorily performed audit during transition phase of various companies by its effective planning process.

Skilled Team & SMEs

We deploy highly qualified team with subject mater expertise which includes IT experts, Valuation expert, Tax expert, Engineers, Company Secretary, etc.

Consistent Team

TRC ensures consistent team structure and delivery throughout the engagement, maintaining stability and seamless execution

Great Place to Work

TRC provides excellent working environment to employees, and also certified by 'GPTW'. Our average employee tenure for senior personnel is 15 years.

Trusted Partner

TRC acts as clients' eyes and ears, ensuring compliance, monitoring quality, identifying risks, and delivering value-added solutions.

Scope of Work of proposed Engagement



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Scope of Work

1. **Comparative Analysis** of Branch Office vs Subsidiary vs LLP, regulatory requirements, timelines, and workflows, total compliance costs and ongoing obligations, and tax implications including transfer pricing and GST

2. **Location Comparison Report** on Pune, Navi Mumbai, and Noida/Greater Noida covering: Office rental & operating costs, ease of setup and compliance considerations and infrastructure and business environment

3. **Contractual & Legal Guidance**:
   a. Recommended wording for agreements between UK HQ and India Branch
   b. Transfer pricing compliance requirements

4. **Step-by-Step Guidance** to open a Branch Office (timeline, documents required, RBI/FEMA approvals, etc.)

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Proposed Fees

S.	Scope of Work	Comments	Proposed Fees (GBP)*
1	As per Scope 1 of Scope of Work	Since the Branch Office model has been decided by management, the scope shall cover advisory under scope for Branch Office only.	3,500
2	As per Scope 2 of Scope of Work	To provide the estimated rentals as per real estate broker portals and estimation on Operational Expenses with 10 staffs.	700
3	As per Scope 3 a of Scope of Work	The scope covers vetting of agreement from the Income Tax, GST and FEMA prospective and base agreement shall be provided to us.	1,000
4	As per Scope 3 b of Scope of Work	The scope covers benchmarking of margin as per Transfer Pricing provisions so that adequate margin can be put in the agreement	1,755
5	As per Scope 4 of Scope of Work	The step-by-step guidance with timelines and required documentation of this scope is covered at point no. 1 above. Fees for the scope related to services in relation to approval Branch shall be discussed after completion of above services and discussion on final requirements for approval and available facts and documents.	

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Proposed Fees

*__Notes:__

- *Out of Pocket expenses such as traveling, conveyance, boarding, lodging, etc. shall be charged in addition to the proposed fees.*
- *GST will be charged on the invoice additionally at the applicable rate.*
- *Payment Terms shall be –*
  - *30% of the proposed fees for all Scopes shall be payable in advance on acceptance of proposal.*
  - *50% of the proposed fees for Scope 1 & 2 shall be payable on sharing of draft advisory note.*
  - *50% of the proposed fees for Scope 3(a) shall be payable sharing the draft recommendation on the agreement.*
  - *50% of the proposed fees for Scope 3(b) shall be payable sharing the draft TP recommendation with draft benchmarking.*
  - *20% of the proposed fees for Scope 1 & 2 shall be payable on sharing of final advisory note.*
  - *20% of the proposed fees for Scope 3(a) shall be payable sharing the final recommendation on the agreement.*
  - *20% of the proposed fees for Scope 3(b) shall be payable sharing the final TP recommendation with benchmarking.*

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About Us

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Sectors

T R Chadha & Co LLP brings eight decades of professional excellence in serving a wide spectrum of industries.

We cater to clients across key sectors including Banking and Financial Services, Manufacturing, Infrastructure, Service Industry and the Development Sector. Whether it's a high-growth start-up or a large listed entity, we align our services with the unique regulatory, operational, and strategic requirements of each industry—helping organizations stay compliant, competitive, and future-ready.



BFSI

- Banking
- Non-Banking Finance Companies
- Capital Market Intermediaries
- Fintech
- Health Insurance
- Life Insurance
- Non-Life Insurance
- Private Equity
- Mutual Funds
- Stock Exchange
- Venture Capital



Infrastructure

- Construction
- Coal
- Infrastructure
- Metro & Railways
- Mining
- Ports
- Real Estate
- Shipping
- Telecom
- Transport



Development Sector

- Associations
- Cooperative Societies
- Corporate Social Responsibility
- Education
- Local Governments/Municipalities /Panchayat Institutions
- Non-Government Organization (NGO)
- Not-For-Profit Organization (NPO)
- Programme Evaluation (International Donor-funded Projects)



Manufacturing & Industrial

- Automobile & Auto Ancillary
- Cement
- Chemical & Petrochem
- Engineering
- Electronics
- Fertilizer
- Gems & Jewelery
- Heavy Engineering
- Oil & Gas
- Pharmaceuticals
- Power
- Steel
- Textile
- Other Manufacturing



Service Industry

- Aviation
- Consultancy Services
- Entertainment
- Healthcare
- Hospitality
- IT & ITES
- Media and Advertisement
- Retail
- Sports
- Tourism
- Trading
- Waste Management



Emerging Startups

From incorporation to growth and beyond, we partner with startups at every stage of their journey. Be it setting up the right structure, managing compliance, or supporting strategic decisions—we help startups navigate complexities and unlock their full potential.

We are experienced in all market segments-
MNCs, Large Conglomerates, Listed, PSUs, SMEs, Startups & NGOs

Clientele who trust us

Banking, Financial Services, & Insurance



Manufacturing & Industrial



Clientele who trust us

Infrastructure

















































Service Industry

































Clientele who trust us

Development Sector

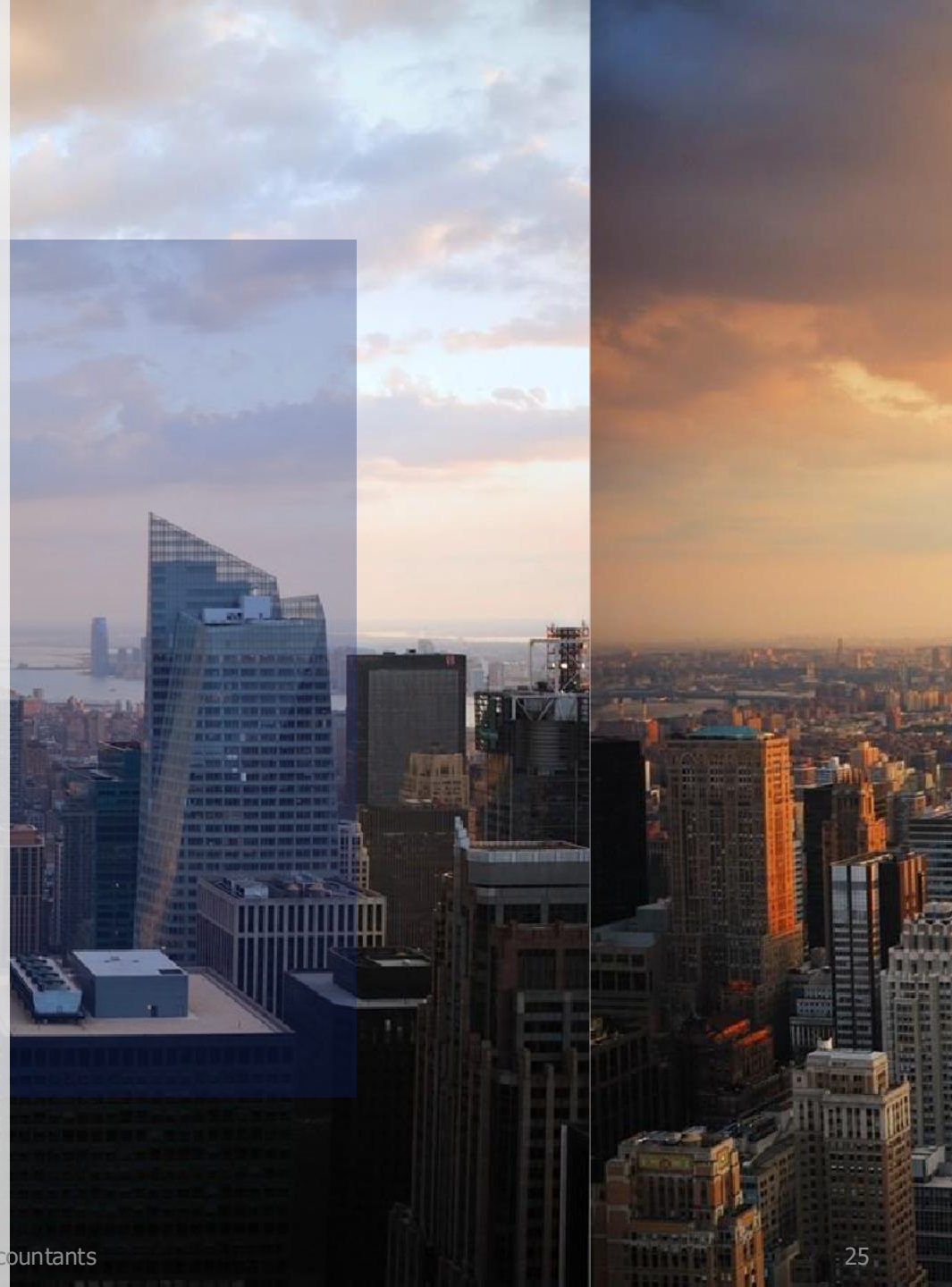
IIMA Indian Institute of Management Ahmedabad
ISB
Ashoka University
MDI Gurgaon
WHO
unicef
UNDP
Bill & Melinda Gates foundation
SWISSAID
Childline 1098 Night & Day — Childline India Foundation
jhpiego — Johns Hopkins University Affiliate
TATA TRUSTS
HCL Foundation
YES FOUNDATION
Tirumala Tirupati Devasthanams
Lions International
IndianSteel Association
FICCI
SAATHII — Solidarity and Action Against The HIV Infection in India
PATH

Startups and Emerging Businesses

Flipkart
ARDUINO
OLA
ekart Logistics
Licious — A great meal begins here
DELHIVERY
OYO
make my trip
Blue Tokai Coffee Roasters
Razorpay
naaptol
WheelsEye
KWA Analytics
E-LAND APPAREL
magicpin
indiamart
cure.fit
Samosa Party
HomeShop18
fnp

- About Us
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Our Offices



Our Reach

With a pan-India presence across **11 cities**, TRC delivers seamless service through regionally rooted teams and national integration.

TRC Offices

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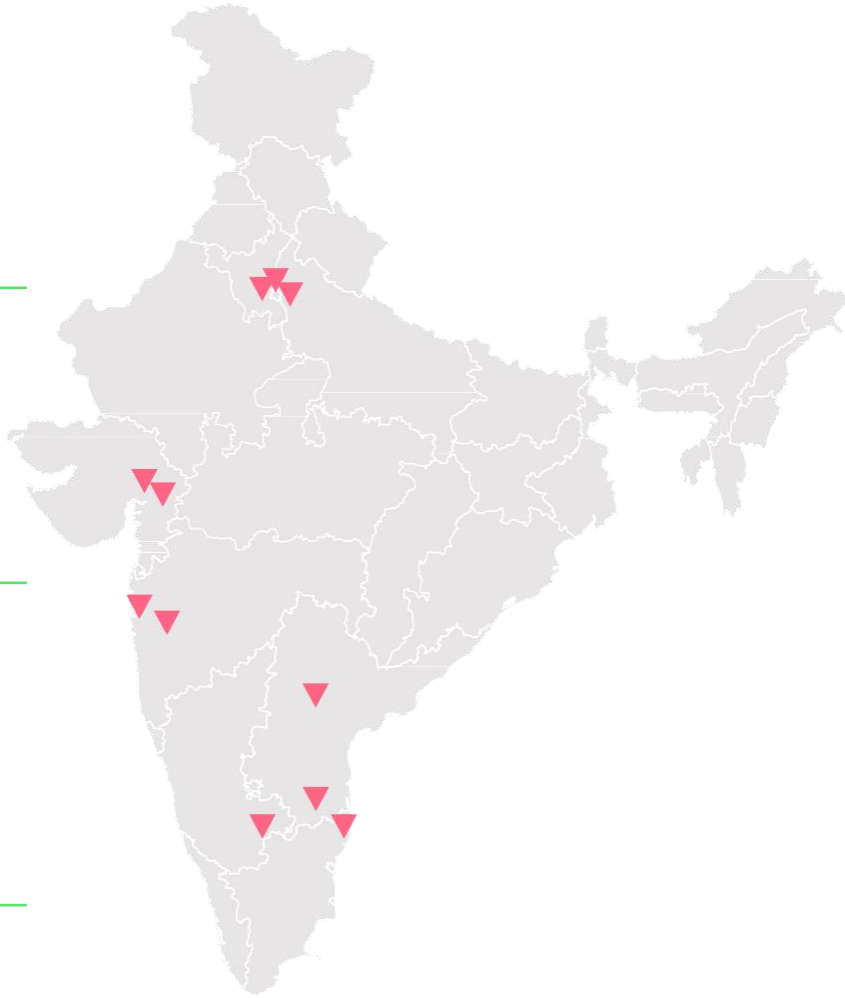
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THANK YOU!

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