Anshika Paliwal

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Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

Contact

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India

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7304207519

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anshikap3012@gmail.com

Skills

KPI Tracking

Client Relationship Management

Analytical Problem Solver

Team Building

Friendly, Positive Attitude

Work History

2022-12 - 2023-07

Sales Manager

Amber Student

- Achieved sales goals and service targets by cultivating and securing new customer relationships.
- Closed lucrative sales deals using strong negotiation and persuasion skills .
- Resolved customer issues quickly to close deals and boost client satisfaction.
- Coached and counseled sales personnel, assisting with individual selling efforts and helping sales representatives reach targets.
- Conducted team meetings to reinforce goals and objectives and set clear expectations about policies and procedures.

2022-06 - 2022-11

Sales Associate

Amber Student

- Engaged with customers to effectively build rapport and lasting relationships.
- Set and archived company defined sales goals and sold over £10,000 properties on a monthly basis.
- Educated clients on sales and buying process and advised buyers on making decisions.
- Researched sales opportunities and possible leads to exceed sales goals and increase profits.

2021-05 - 2021-12

Social Work Intern

Teach India , New Delhi

- Consulted with other professionals to gain insight and advice and build strong network within organization.
- Responded to crises and emergency situations to provide immediate assistance to persons in need.
- Worked with NGO's to help poor children and raised awareness of education.

Education

CBSE 10th

Seven Square Academy - Mumbai

SSC - 12th

Jai Hind College - Mumbai

Bachelor of Arts: History Honors

Indira Gandhi University - Delhi

Interests

Surfing

Photography

Cooking