Firat Alabogaz

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PROFESSIONAL SUMMARY

Accomplished, multilingual real estate professional with over 5 years of industry experience. Accustomed to working in competitive markets to secure and promote real estate opportunities. Coordinates open houses and private client viewings to drive sales. Thrives in high-volume environments with consistent positive feedback and client satisfaction. Success across two property markets: UK and Turkey.

WORK EXPERIENCE

Fesli Ltd | Estate Agent – London, UK **Sep 2024 – Current**

- Gained insight into the links between British and Turkish property markets, and overlapping clients
- Consistently exceeded monthly and annal sales targets by +25%
- Successfully closed out 8 high-value property deals in the UK and Turkey, through utilising bilingual skills

Gordon Ramsay Restaurants | Team Leader – London, UK **Nov 2022 – Sep 2024**

- Near 2-year development phase to improve English and communication skills
- Promotion to team leader within a year, assisting events and coordinating services for up to 80 guests per day

Asetas Insaat | Estate Agent – Kahramanmaras, Turkey **Mar 2018 – May 2022**

- Increased customer satisfaction ratings through dynamic and innovative approaches
- Guided homebuyers and sellers through process of short sales
- Professionally represented sellers in complex negotiations with prospective buyers
- Consulted clients on corporate relocation services and assisted them in relocation queries

Bossa Textile | Management Intern – Adana, Turkey **Jul 2021 – Aug 2021**

- Oversaw operational workflow, delegating tasks to textile workers, and chemical and electronic engineers
- Furthered knowledge and expertise in supply chain management, and operational workflows

Bomak Machine | Production and Design Intern – Adana, Turkey **Jun 2021 – Jul 2021**

- Developed bilingual capabilities through relationship management with foreign suppliers
- Composed various reports on mechanical design and product quality control to update team on status

EDUCATION AND QUALIFICATIONS

University of West of Scotland , London Campus **Apr 2022 – Apr 2024**
Master's Degree: Project Management – Attained

Adana Alparslan Turkes Science and Technology University **Sep 2016 – Sep 2021**
Bachelor's Degree: Mechanical Engineering – 2:1 Honours Degree
Modules: Engineering, Manufacturing, Design, Energy, Mechatronics, and Automation

EXTRA-CURRICULAR AND LEADERSHIP ACTIVITIES

Board Member| Young MUSIAD United Kingdom **Dec 2023 – Present**
Board Member | Young Professionals of MENA London **Dec 2023 – Present**
Founder | UWS Turkish Society **May 2022 – Apr 2024**

SKILLS & INTERESTS

- **Languages:** Native in Turkish, and have professional fluency in English
- **Skills:** Word, Excel, PowerPoint, OneNote, Teams, ChatGPT, Gemini, Perplexity, Claude, Copilot, Google and Microsoft Ecosystems, AutoCAD, Autodesk Investor, SolidWorks
- **Certifications:** UK Driver's License, Turkey Driver's License
- **Interests:** Volunteering, Running, Geopolitics, History, Films, DIY, Badminton, AI, ESG, Turkey