Hasan AKBAŞ
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Languages: Turkish (Native), English (C1), Arabic (Spoken)

 Professional Summary
Results-oriented Sales Professional with 7+ years' experience in B2B/B2C sales, customer relations, and hospitality. Achiev

 Experience
Hyatt Centric Levent Istanbul – Sales & Guest Experience (2024–Present)
• Generated $10K+ sales YTD vs. $3K target.
• Ranked 1st in customer feedback during Hyatt Week.

Four Points by Sheraton, Istanbul – Receptionist/Night Audit (2023–2024)
• Improved global ranking from 8th to 5th in guest satisfaction.
• Achieved 1st place monthly in customer feedback (3 times).

World Acid Company (Remote) – Sales Dev. Rep. (2021–2023)
• Sold chemicals (HCl, H2SO4); ~$2K monthly revenue.
• Managed pricing, outreach, and logistics solo in Turkey.

Ahdaf Tourism, Istanbul – Sales Development (2013–2017)
• Built B2B partnerships; contributed to ~$100K annual market sales.

 Skills & Tools
Sales Development • Negotiation • Customer Satisfaction
ERP, Opera, Booking.com, Expedia • Microsoft Excel

 Education & Training
Boğaziçi University – Linguistics (2025)
Hyatt & Marriott Sales Training Certificates