Sneha Achenkunju T

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Navi Mumbai, India

Professional with 1.5+ years of experience in international student accommodation, managing B2B and B2C operations across the UK and Australia markets, currently working in a near Team Lead role handling 100+ clients and supporting team targets. My background includes working as a shadow teacher for special needs children, tutoring underprivileged students through Sneha Ministries Trust, and leading social initiatives under NSS such as clean-ups, food drives, and elderly care. Also served as a Campus Ambassador for PCGT, promoting legal and civic awareness. Currently pursuing an MBA in International Business Management while working full-time, with a strong interest in expanding into global markets, especially the Middle East.

KEY COMPETENCIES

International Business Operations | Adaptable Professional
B2B & B2C Client Management | Account Management
Team Leadership & People Management | Cross-cultural Communication
Strategic Planning & Execution | Target-driven Sales
Education Sector Support | Special Needs & NGO Experience
Event & Logistics Coordination | CRM & MS Office

PROFESSIONAL EXPERIENCE

UniAcco
Team Leader - Sales **June 2024 - Present**

Effectively manage and support a portfolio of 100+ international businesses and students, consistently achieving and exceeding monthly targets. Engage with multinational student groups, providing customized support in the education and accommodation sector. Collaborate with co-workers along with handling my team to help them meet their KPIs, while being recognized as one of the top-performing agents on the floor for performance and service excellence.

Blessed Angels
Shadow Teacher **January 2024- April 2024**

Provided dedicated one-on-one support to a special needs child, assisting with daily school activities, simplifying learning tasks, and offering emotional and academic care to ensure a comfortable and inclusive learning environment.

Public Concern for Governance Trust (PCGT) **August 2022- June 2023**
Campus Ambassador

Gaining valuable exposure to the legal and civic space. Promoted awareness on transparency, accountability, and good governance through student engagement and public initiatives.

National Service Scheme (NSS), Government of India
Team Leader **August 2021- June 2024**

Volunteered for two years under the NSS, a government-led initiative focused on community development and social welfare. Led and participated in activities such as beach clean-ups, food distribution for the underprivileged, teaching under-resourced children, and organizing events at old age homes. Also contributed to awareness campaigns, including walkathons against addiction and other social issues, promoting civic responsibility and social impact.

EDUCATION

Master of Business Administration (MBA) **July 2025- August 2027**

Major: International Buisness Mangement

Bachelor of Arts (BA) **August 2021- June 2024**

Majors: English and Psychology